



USI Division

1515 Miller Cut-Off Road
P.O. Drawer D
Deer Park, TX 77536-1900
713-479-2873

March 12, 1993

STI Manufacturing Inc.
P.O. Box 2087
Willis, Texas 77370

ATTN: D. Hopper

Dear Darl:

Please accept our congratulations and appreciation for a tough job well done. For the benefit of others a brief documentary follows.

On a recent Wednesday, I informed STI that we suddenly had an extremely urgent need for the thermowell which I had previously been discussing. Because of a number of complexities, it was not even close to being specified sufficiently for quoting. So, we worked out the details sufficiently for you to offer a quote that day. You quoted a Saturday delivery on the fabricated pipe with a Sunday delivery for the prepared flange. At the time this seemed acceptable and we placed our P.O. accordingly, but, by noon on Thursday I had to inform you of a greater urgency and also more complex requirements. These included:

- * More timely delivery of the flange and welding of the flange by you.
- * Certified dye penetration checks of the flange welding.
- * Shot peening treatment of the sweep bends and all welds.

With all these additional requirements we asked you to assure us of a Saturday A.M. delivery. At the same time we had to apologize for not having resolved a remaining design detail (pipe bending dimensions).

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When you called me at about 2:00 A.M. Saturday, to inform me of severe welding difficulties I feared that delays of a day or more were probable. But, you assured me that you had obtained the services of a back up Welder/Inspector. After all the struggling was over the thermowell arrived in the early afternoon. Considering the job complexity, we believe this to be excellent performance.

Thank you.

Sincerely yours



Ralf G. Toennies,
Sr. Principal Engineer

RGT/gt

cc: Joanne Villemez